

LEADERSHIP SUMMARY HELP SHEET (DRB)

Total Wash Volume

WhiteWater Express - Query
101 - Tomball

General Sales Report

Thu 09/08/2022 12:00 AM
Thu 09/08/2022 11:59 PM

Description	Price	Quantity	Amount	Description	Price	Quantity	Amount
CARWASH SALES				TOTAL: 10 -151.00			
WASH SALES-				LESS PUMP WASH CODES REDEEMED-			
Rapid Wash	8.00	98	784.00	TOTAL:	0	0.00	
White Water Wash	11.00	181	1,991.00	CHARITABLE DONATIONS-			
Class V Rapids Wash	15.00	120	1,800.00	TOTAL:	0	0.00	
White Rapids Gold	18.00	120	2,160.00	Propane			
White Rapids Ceramic	22.00	99	2,178.00	TOTAL:	0	0.00	
TOTAL:		618	8,913.00	NET CARWASH SALES: 1,826.00			
WASH EXTRA SERVICES-				OTHER SALES			
Tire Shine	4.00	3	12.00	NET SITE SALES: 1,826.00			
Wheel Clean	6.00	1	6.00	PLUS SALES TAX: (0.00) 0.00			
Ceramic Upgrade	4.00	2	8.00	ARM PLANS SOLD-			
TOTAL:		6	26.00	Unl. Ceramic Sld	39.99	3	119.97
VENDED:				Unl. Class V Sld	14.51	1	14.51
Vending Items	10.00	1	10.00	Unl. Rapid Sld	16.99	1	16.99
TOTAL:		1	10.00	Unl. Wht Wtr Sld	19.99	2	39.98
ARM PLANS REDEEMED-				Unl. WhtRpdGold Sld	25.12	3	75.36
Unl. Ceramic Rdm	-22.00	69	-1,518.00	TOTAL:	10	266.81	
Unl. Class V Rdm	-15.00	96	-1,440.00	ARM PLANS RECHARGED-			
Unl. Rapid Rdm	-8.00	55	-440.00	Unl. Ceramic Rchg	39.99	17	679.83
Unl. Trial Gold Rdm	-22.00	1	-22.00	Unl. Class V Rchg	24.99	42	1,049.58
Unl. Wht Wtr Rdm	-11.00	143	-1,573.00	Unl. Rapid Rchg	16.99	21	356.79
Unl. WhtRpdGold Rdm	-18.00	101	-1,818.00	Unl. Trial C V Rchg	24.99	1	24.99
TOTAL:		465	-6,811.00	Unl. Wht Wtr Rchg	19.99	73	1,459.27
ARM ENROLLMENT DISCOUNT				Unl. WhtRpdGold Rchg	29.99	42	1,259.58
Today's Wht Wtr Dsc	-11.00	1	-11.00	TOTAL:	196	4,830.04	
Today's Rapid Dsc	-8.00	1	-8.00	ARM PLAN TOTAL: 5,096.85			
Today's Ceramic Dsc	-22.00	2	-44.00	ARM PLANS SWITCHED-			
TOTAL:		4	-63.00	Switch ARM Plan	0.00	4	0.00
TOTAL ARM REDEMPTION: 469 -6,874.00				TOTAL:	4	0.00	
GROSS WASH SALES- 2,075.00				ARM PLANS TERMINATED-			
LESS WASH COUPONS-				Discontinue ARM Plan	0.00	1	0.00
TOTAL:	0	0.00		Unl. Ceramic Rfnd	-29.61	2	-59.21
LESS WASH DISCOUNTS-				Unl. Class V Rfnd	-15.32	1	-15.32
Rewash-Bugs	1	1	0.00	Unl. Wht Wtr Rfnd	0.00	1	0.00
Rewash-FP Issue	3	3	0.00	TOTAL:	5	-74.53	
Rewash	-20.00	4	-80.00	PREPAIDS SOLD-			
Employee Wash	-18.00	1	-18.00	WR Cermc RainChk Sld	0.00	22	0.00
TOTAL:		5	-98.00	WR Gold RainChk Sld	0.00	16	0.00
LESS PREPAIDS REDEEMED-				TOTAL:	38	0.00	
Redeem Cash Voucher	-9.00	1	-9.00	PREPAID DISCOUNTS-			
Improper Club Rdm	0.00	1	0.00	TOTAL:	0	0.00	
White Water Bk Rdm	-11.00	2	-22.00	Online Sold			
Wht Rpsd Gld Bk Rdm	-18.00	3	-54.00				
WR Cermc RainChk Rdm	-22.00	3	-66.00				

ARM Plans Sold Total

WhiteWater Express - Query
101 - Tomball

General Sales Report

Thu 09/08/2022 12:00 AM
Thu 09/08/2022 11:59 PM

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Rapid Wash	8.00	98	784.00	TOTAL:	0	0.00	
White Water Wash	11.00	181	1,991.00	CHARITABLE DONATIONS-			
Class V Rapids Wash	15.00	120	1,800.00	TOTAL:	0	0.00	
White Rapids Gold	18.00	120	2,160.00	Propane			
White Rapids Ceramic	22.00	99	2,178.00	TOTAL:	0	0.00	
TOTAL:		618	8,913.00	NET CARWASH SALES: 1,826.00			
WASH EXTRA SERVICES-				OTHER SALES			
Tire Shine	4.00	3	12.00	NET SITE SALES: 1,826.00			
Wheel Clean	6.00	1	6.00	PLUS SALES TAX: (0.00) 0.00			
Ceramic Upgrade	4.00	2	8.00	ARM PLANS SOLD-			
TOTAL:		6	26.00	Unl. Ceramic Sld	39.99	3	119.97
VENDED:				Unl. Class V Sld	14.51	1	14.51
Vending Items	10.00	1	10.00	Unl. Rapid Sld	16.99	1	16.99
TOTAL:		1	10.00	Unl. Wht Wtr Sld	19.99	2	39.98
ARM PLANS REDEEMED-				Unl. WhtRpdGold Sld	25.12	3	75.36
Unl. Ceramic Rdm	-22.00	69	-1,518.00	TOTAL:	10	266.81	
Unl. Class V Rdm	-15.00	96	-1,440.00	ARM PLANS RECHARGED-			
Unl. Rapid Rdm	-8.00	55	-440.00	Unl. Ceramic Rchg	39.99	17	679.83
Unl. Trial Gold Rdm	-22.00	1	-22.00	Unl. Class V Rchg	24.99	42	1,049.58
Unl. Wht Wtr Rdm	-11.00	143	-1,573.00	Unl. Rapid Rchg	16.99	21	356.79
Unl. WhtRpdGold Rdm	-18.00	101	-1,818.00	Unl. Trial C V Rchg	24.99	1	24.99
TOTAL:		465	-6,811.00	Unl. Wht Wtr Rchg	19.99	73	1,459.27
ARM ENROLLMENT DISCOUNT				Unl. WhtRpdGold Rchg	29.99	42	1,259.58
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Today's Rapid Dsc	-8.00	1	-8.00	ARM PLAN TOTAL: 5,096.85			
Today's Ceramic Dsc	-22.00	2	-44.00	ARM PLANS SWITCHED-			
TOTAL:		4	-63.00	Switch ARM Plan	0.00	4	0.00
TOTAL ARM REDEMPTION: 469 -6,874.00				TOTAL:	4	0.00	
GROSS WASH SALES- 2,075.00				ARM PLANS TERMINATED-			
LESS WASH COUPONS-				Discontinue ARM Plan	0.00	1	0.00
TOTAL:	0	0.00		Unl. Ceramic Rfnd	-29.61	2	-59.21
LESS WASH DISCOUNTS-				Unl. Class V Rfnd	-15.32	1	-15.32
Rewash-Bugs	1	1	0.00	Unl. Wht Wtr Rfnd	0.00	1	0.00
Rewash-FP Issue	3	3	0.00	TOTAL:	5	-74.53	
Rewash	-20.00	4	-80.00	PREPAIDS SOLD-			
Employee Wash	-18.00	1	-18.00	WR Cermc RainChk Sld	0.00	22	0.00
TOTAL:		5	-98.00	WR Gold RainChk Sld	0.00	16	0.00
LESS PREPAIDS REDEEMED-				TOTAL:	38	0.00	
Redeem Cash Voucher	-9.00	1	-9.00	PREPAID DISCOUNTS-			
Improper Club Rdm	0.00	1	0.00	TOTAL:	0	0.00	
White Water Bk Rdm	-11.00	2	-22.00	Online Sold			
Wht Rpsd Gld Bk Rdm	-18.00	3	-54.00				
WR Cermc RainChk Rdm	-22.00	3	-66.00				

ARM Plans Redeemed Total

WhiteWater Express - Query
101 - Tomball

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Thu 09/08/2022 11:59 PM

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Class V Rapids Wash	15.00	120	1,800.00	TOTAL:	0	0.00	
White Rapids Gold	18.00	120	2,160.00	Propane			
White Rapids Ceramic	22.00	99	2,178.00	TOTAL:	0	0.00	
TOTAL:		618	8,913.00	NET CARWASH SALES: 1,826.00			
WASH EXTRA SERVICES-				OTHER SALES			
Tire Shine	4.00	3	12.00	NET SITE SALES: 1,826.00			
Wheel Clean	6.00	1	6.00	PLUS SALES TAX: (0.00) 0.00			
Ceramic Upgrade	4.00	2	8.00	ARM PLANS SOLD-			
TOTAL:		6	26.00	Unl. Ceramic Sld	39.99	3	119.97
VENDED:				Unl. Class V Sld	14.51	1	14.51
Vending Items	10.00	1	10.00	Unl. Rapid Sld	16.99	1	16.99
TOTAL:		1	10.00	Unl. Wht Wtr Sld	19.99	2	39.98
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Unl. Trial Gold Rdm	-22.00	1	-22.00	Unl. Class V Rchg	24.99	42	1,049.58
Unl. Wht Wtr Rdm	-11.00	143	-1,573.00	Unl. Rapid Rchg	16.99	21	356.79
Unl. WhtRpdGold Rdm	-18.00	101	-1,818.00	Unl. Trial C V Rchg	24.99	1	24.99
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LESS WASH COUPONS-				Discontinue ARM Plan	0.00	1	0.00
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Employee Wash	-18.00	1	-18.00	WR Cermc RainChk Sld	0.00	22	0.00
TOTAL:		5	-98.00	WR Gold RainChk Sld	0.00	16	0.00
LESS PREPAIDS REDEEMED-				TOTAL:	38	0.00	
Redeem Cash Voucher	-9.00	1	-9.00	PREPAID DISCOUNTS-			
Improper Club Rdm	0.00	1	0.00	TOTAL:	0	0.00	
White Water Bk Rdm	-11.00	2	-22.00	Online Sold			
Wht Rpsd Gld Bk Rdm	-18.00	3	-54.00				
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ARM Plans Terminated Total

WhiteWater Express - Query
101 - Tomball

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Thu 09/08/2022 11:59 PM

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White Water Wash	11.00	181	1,991.00	CHARITABLE DONATIONS-			
Class V Rapids Wash	15.00	120	1,800.00	TOTAL:	-	0	0.00
White Rapids Gold	18.00	120	2,160.00	=====			
White Rapids Ceramic	22.00	99	2,178.00	Propane			
TOTAL:		618	8,913.00	TOTAL:	-	0	0.00
=====				=====			
WASH EXTRA SERVICES-				NET CARWASH SALES: 1,826.00			
Tire Shine	4.00	3	12.00	=====			
Wheel Clean	6.00	1	6.00	OTHER SALES			
Ceramic Upgrade	4.00	2	8.00	=====			
TOTAL:		6	26.00	NET SITE SALES: 1,826.00			
=====				=====			
VENDING:				PLUS SALES TAX: (0.00) 0.00			
Vending Items	10.00	1	10.00	=====			
TOTAL:		1	10.00	=====			
=====				=====			
ARM PLANS REDEEMED-				ARM PLANS SOLD-			
Unl. Ceramic Rdmtd	-22.00	69	-1,518.00	Unl. Ceramic Sid	39.99	3	119.97
Unl. Class V Rdmtd	-15.00	96	-1,440.00	Unl. Class V Sid	14.51	1	14.51
Unl. Rapid Rdmtd	-8.00	55	-440.00	Unl. Rapid Sid	16.99	1	16.99
Unl. Trial Gold Rdmtd	-22.00	1	-22.00	Unl. Wht Wr Sid	19.99	2	39.98
Unl. Wht Wr Rdmtd	-11.00	143	-1,573.00	Unl. WhtRpGold Sid	25.12	3	75.36
Unl. WhtRpGold Rdmtd	-18.00	101	-1,818.00	TOTAL:	10	266.81	
TOTAL:		465	-6,811.00	=====			
=====				=====			
ARM ENROLLMENT DISCOUNT				ARM PLANS RECHARGED-			
Today's Wht Wr Dsc	-11.00	1	-11.00	Unl. Ceramic Rchg	39.99	17	679.83
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=====				Unl. Wht Wr Rchg	19.99	73	1,459.27
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=====				=====			
GROSS WASH SALES- 2,075.00				ARM PLANS SWITCHED-			
=====				Switch ARM Plan 0.00 4 0.00			
=====				TOTAL: 4 0.00			
=====				=====			
LESS WASH COUPONS-				ARM PLANS TERMINATED-			
TOTAL:	-	0	0.00	Discontinue ARM Plan 0.00 1 0.00			
=====				Unl. Ceramic Rfnd -29.61 2 -59.21			
LESS WASH DISCOUNTS-				Unl. Class V Rfnd -15.32 1 -15.32			
Rewash-Bugs		1		Unl. Wht Wr Rfnd 0.00 1 0.00			
Rewash-FP Issue		3		TOTAL: 5 -74.53			
Rewash	-20.40	4	-80.00	=====			
Employee Wash	-18.00	1	-18.00	=====			
TOTAL:		5	-98.00	=====			
=====				=====			
LESS PREPAIDS REDEEMED-				PREPAIDS SOLD-			
Redeem Cash Voucher	-9.00	1	-9.00	WR Cermc RainChk Sid	0.00	22	0.00
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Wht RpdS Bld Bk Rdmtd	-18.00	3	-54.00	=====			
WR Cermc RainChk Rdm	-22.00	3	-66.00	PREPAID DISCOUNTS-			
=====				TOTAL: - 0 0.00			
=====				=====			
=====				Online Sold			

LEADERSHIP SUMMARY HELP SHEET (DRB)

Rewash & Employee Wash

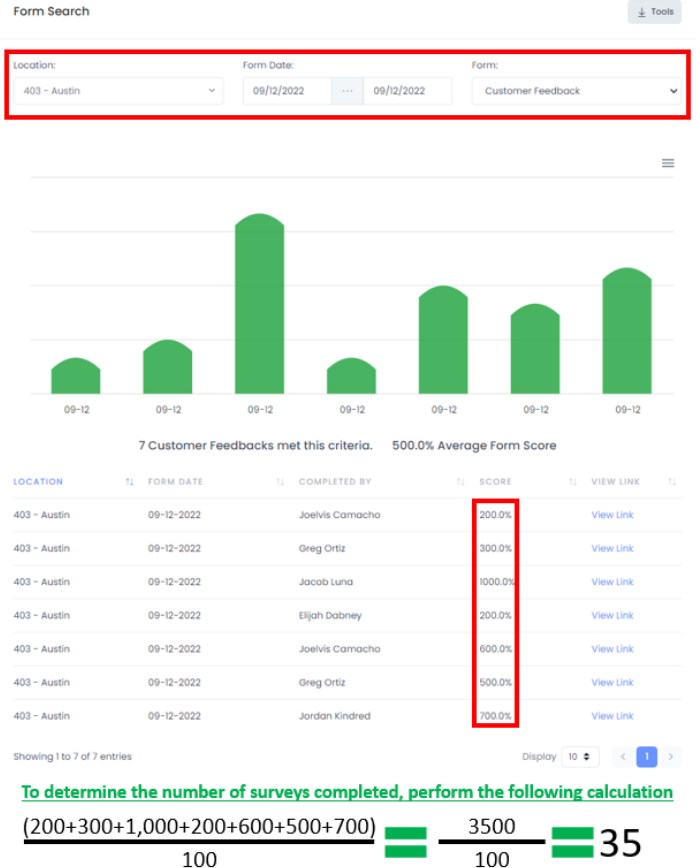
WhiteWater Express - Query
101 - Tomball

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Customer Feedback Surveys Completed



Total Active Plans

SiteWatch

Matthew Hard @ WHIT TX-1921

WHITTX

Pass Plan Analysis as of 9/13/2022
Site: WHITTX-512

9/13/2022

Pass Plan Washes: 10
Pass Plans Sold: 0
Pass Plans Lost: 4
Pass Plan Recharge Amount: \$1,856.29

Statistics

	Effective Price	Avg Members	Avg Monthly Washes	Total Pass Washes	% Total Washes	\$ Per Wash	Revenue	Trends
Month 8/13/2022 - 9/13/2022	\$27.37	2,642.44	2.93	7,742	60.62 %	\$9.34	\$72,316.51	Trends

Changes

	Starting Members	Ending Members	Joined	Transfer In	Transfer Out	Terminated	Discontinuing	Discontinued	Expired	Trends
Month 8/13/2022 - 9/13/2022	2,615	2,648	179	26	26	24	33	81	41	Trends

\$ Upsells

	Total Upsell Dollars	Total Upsells	% Redemptions with Upsell	Avg Upsell \$ Per Redemption	Avg \$ Per Upsell	\$ Per Wash	Revenue w/Upsells	Trends
Month 8/13/2022 - 9/13/2022	\$0.00	0	0.00 %	\$0.00	\$0.00	\$9.34	\$72,316.51	Trends

Plan Analysis

LEADERSHIP SUMMARY HELP SHEET (DRB)

Total Labor Hours

101 - Tomball

Activity by Date and Profit Center Report

From 09/12/2022
Through 09/12/2022

Profit Centers

Profit Center	Total Cars	Counted Cars	Sales \$	Sales \$ Per Counted Car	Extra \$ Per Counted Car	Labor Hours	Total Cars/Labor Hours	Sales \$/Labor Hour	Labor \$	Labor \$/Total Cars	Labor \$/Sales \$
All/Paid	661	661	\$6,928.75	\$10.48	\$0.08	41.6	15.89	\$166.56	\$519.45	\$0.79	7.5%
Wash	661	661	\$9,395.00	\$14.21	\$0.08	41.6	15.89	\$225.84	\$519.45	\$0.79	5.5%
Store	0	0	\$0.00	\$0.00	\$0.00	0.0	0.00	\$0.00	\$0.00	\$0.00	0.0%
Lube	0	0	\$0.00	\$0.00	\$0.00	0.0	0.00	\$0.00	\$0.00	\$0.00	0.0%
Detail	0	0	\$0.00	\$0.00	\$0.00	0.0	0.00	\$0.00	\$0.00	\$0.00	0.0%
Express	0	0	\$0.00	\$0.00	\$0.00	0.0	0.00	\$0.00	\$0.00	\$0.00	0.0%
Other	0	0	\$0.00	\$0.00	\$0.00	0.0	0.00	\$0.00	\$0.00	\$0.00	0.0%

Activity By Date

Date	First Sale	Last Sale	Hours Open	Sale Count	Sale \$	People Working	Labor Hours	Overtime Hours	Labor \$	Labor \$/Sales \$	Over/Short
Averages	07:38 AM	07:28 PM	11:50	828	\$6,928.75	7	41.60	0.00	\$519.45	7.5%	\$0.00
09/12/2022 (Monday)	07:38 AM	07:28 PM	11:50	828	\$6,928.75	7	41.60	0.00	\$519.45	7.5%	\$0.00